

Brian D. Butcher

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Skills Summary

Over ten years in corporate training and development / Distance learning specialist / Technical and professional skills programs / Enterprise-wide program implementation / Department manager / Classroom, remote and online deliveries / Presentation support / Program leader in sales, service, engineering, admin and academic environments

Experience Profile

Wright State University, Boonshoft School of Medicine - Fairborn, OH 2008
Distance Learning & Communication

- Implement new top-end Polycom videoconference system at the Center for Global Health Systems, Management, and Policy
- Coordinate logistics for the remote delivery of courses and general communication programs
- Consult with faculty regarding effective techniques with distance delivery technology
- Provide first-level support of computer equipment and software applications at the Center
- Lead role for Turning Point response card system

Bartech Technical Services - Dayton, OH 2005 -- 2007
Technical Trainer

- Full time contract employee on software implementation team at Delphi Automotive Systems
- Scheduled and delivered sessions in computer labs to more than 1,700 software users
- Improved materials based on needs analysis and requests from participating organizations
- Developed online help contents and facilitator guides for 15 trainers
- Implemented software program for change control, part/document structure, image DB
- Required to comply with Configuration Management guidelines and ISO certification

Newgen Results Corporation - San Diego, CA headquarters 2003 -- 2005
Customer Sales & Service

- Provided CRM programs to more than 75 automotive dealerships throughout southern half of Ohio and northern Kentucky markets
- Implemented unique service solutions for business owners and general managers
- Developed effective strategies to approach prospects
- Utilized database management knowledge to quickly identify marketing opportunities

NCR Corporation - headquarters and field locations 1979 -- 2001
Training & Education Manager

- Start-up department manager in Dayton during AT&T operations merger
- Responsible for the professional skills development of 1,800 associates throughout the U.S.
- Developed participant and facilitator materials for new performance management system
- Facilitated various management development programs - 360° feedback, objective setting, Shared Expectations
- Customized Quality Process Management, career development and team-building programs

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Satellite Network Manager

- Coordinated over 400 different training programs most involving project plans
- Saved more than 50% of total costs compared to “live” program deliveries
- Managed studio production staffs and hired global maintenance providers
- Advised top-level executives on content and methods for effective distance learning
- Achieved consistently outstanding participant feedback
- Analyzed survey responses to continuously improve content and performance

Project Management

Team leader completed two major PeopleSoft HRMS projects in Dayton

Finance & Administration

District Administrative Manager in San Diego, CA

- Managed 22,000 square foot sales & service office
- Improved audit results for internal controls and financial asset management
- Reduced one-third of administrative staff with process efficiencies

Accounting Manager in Santa Rosa, CA

- Managed staff of 22 associates
- Responsible for the approval of sales contracts representing over \$500M revenue per year
- Completed standardized training manual for field personnel

Financial Reporting Analyst in Dayton

- Consolidated monthly financial results from all Europe, ME and Africa countries
- Presented quarterly analysis to chief financial officer

Education

Wright State University in Fairborn, Ohio

select courses on change management

University of Dayton in Dayton, Ohio

MBA; with emphasis on multinational business policies and investment analysis

Miami University in Oxford, Ohio

BS, Accounting; with emphasis on business systems analysis

Professional Organizations

American Society of Training and Development, Western Ohio Chapter

VP of Communication

OD Network of Greater Dayton

Southwestern Ohio Council for Higher Education